## History of Strategic Planning in the U.S.

• 1<sup>st</sup> - Military origins

The Science of planning and directing large scale operations to maneuver forces into the most advantageous position prior to engagement with the enemy.

• 2<sup>nd</sup> – Business/Private sector

- 3rd<sup>th</sup> Government and municipal agencies
- 4<sup>th</sup> Translated to education sector

#### **Education Sector**

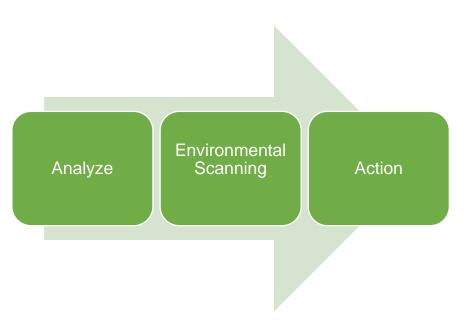


- 1980s and especially in the 1990s there was a shift
- Increase in competition, new technology, fiscal changes impacted by state funding, accountability, & external demands

#### **Strategic Planning: A Response to the Changing Landscape of Higher Education**

- Had to keep pace with the external and internal demands
- Rapidly changing landscape
- Focus on efficiency
- Program review and elimination
- Data driven decision making
- Need to connect planning with budget
- Strategic planning was identified and adapted to keep pace; it became mainstream in the 1990s and 2000s & remains presently

## Basic Linear Business Strategy Planning Model



#### **Three Main Stages**

- 1. Analyzing the situation
- 2. Scanning internal and external environments
- 3. Deciding on a course of action

Results in a formal document

Should include an implementation plan

## Basic Non-Linear Business Strategy Planning Model

#### **Primary Elements**

1. Understanding the

#### **Strategic Analysis Models for Higher Education**



## **Strategic Process in Higher Education**

- 1. Creation of strategic planning steering committee
- 2. Creation of mission and vision
- 3. Environmental scan and SWOT analysis

- 4. Benchmarking o Research/literature
- 5. Strategic planning/programming

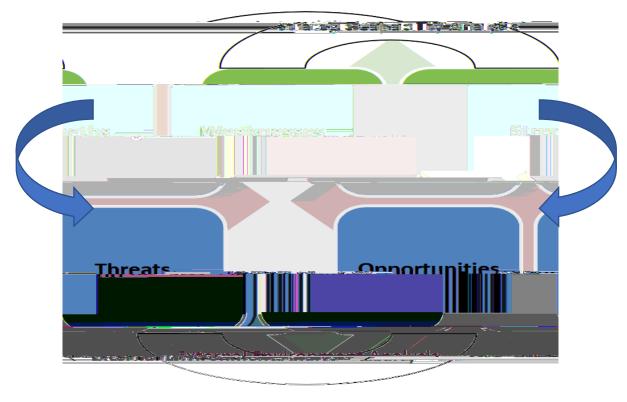
# **Creation of strategic planning steering committee (SPSC)**

- Chairperson is typically well versed in strategic planning
- Committee should represent various areas of the department
- External stakeholders should be included, albeit with a smaller presence
- A member from the financial department is recommended or someone well versed in the unit's budgetary condition

#### Purpose and our Why (Mission and Vision is Typical)

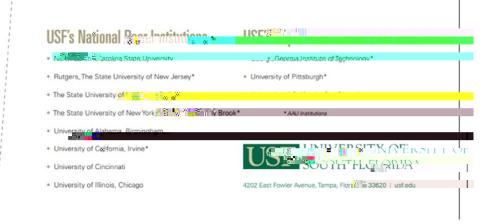
- Both should be clearly formulated, well known, and communicated within the department
- This process involves a similar representative committee to that of the SPSC
- Aligns with the overall university mission and vision

## Strengths, Weaknesses, Opportunities, & Threats Analysis



#### Benchmarking

- When we select comparable universities to assist with determining where we should be or how we align when compared to the higher education landscape
- USF has already identified our peer and aspiring peer universities



## **Strategic Programming**

- Typically started after the first four steps are completed
- Identified the strategic issues
- Set strategic goals o Identified how they will be assessed, by what means, and how often
- Created an action plan

## **Importance of the Implementation Plan**

- Where the rubber meets the road
- Arguably one of the most important parts of ensuring desired outcomes of the strategic plan are met

#### Consider:

- Who needs to support the requirements set out in the implementation plan?
- Have the relevant people been consulted?

## **Implementation Plan**

#### Mentify issues to implementation:

- Barriers to acceptance
- What are the constraints?
- Are there any additional costs/resources which may arise as a result of implementation?

## **Implementation Plan**

#### Consider :

- Will we need to educate others? Is professional development or student training required?
- Include information about the categories of professional development/training
- Are changes recommended or required to execute the plan?
- Identify who will be responsible.

## **Implementation Plan**

- Propose timelines, including checkpoints to monitor implementation success and effectiveness over time.
- Identify an Implementation Chairperson
- Identify and assign areas of responsibility to individuals and groups

#### References

