# USF Financing Corporation and USF Property Corporation

# ANNUAL REPORT TO THE BOARD

Annual Meeting – November 7, 2017

Presented by: Fell L. Stubbs, Executive Director

## **LONG-TERM FINANCING OBJECTIVES**

Provide low-cost, low-risk, long-

Maintain strong credit ratings: USF, Housing, Marshall Center, and Parking systems

Negotiate sound credit structures supporting each bond series

Seek low-cost capital by accessing public and private markets

Capitalize on opportunities to convert variable to fixed rates, reduce credit risks, reduce swaps, and refund at call dates to lock-in low interest rates

#### **Cumulative Public / Private Transactions**

	PUBLIC BONDS	PRIVATE PLACEMENTS	TOTAL TRANSACTIONS
Number of Closed Transactions	17		

## **HIGHLIGHTS OF THE PAST YEAR**

#### **Closed Transactions**

September 29, 2017 \$59.8 million Series 2012B Housing COPs Extension of direct placement facility

- o Objectives:
  - o Obtain term pricing for 5, 7, and 10 years
  - o Eliminate Material Adverse Change and Material Adverse Effect as an Event of Default
  - o Eliminate additional indebtedness restriction
  - o Eliminate Most Favored Nations clauses in favor of bank
  - o Eliminate cross-default provisions
  - o Addb/BT/rtEMC0 GB re20 rc0.000010729 0 720 576 reW\*nBT/F1 12.984 Tf1 0 0 1 308.33 28

affirmed their ratings for the

## **HIGHLIGHTS OF THE PAST YEAR (CONTINUED)**

#### **Bond System Management**

Ratings -

AA-

Managed debt service cash flows of \$55 million.

Managed bond covenant and tax compliance for Housing, Health and Athletic Bond Systems.

Independent Auditors Unqualified Opinions, with No Findings.

Managed \$324 million of long-term bonds for USF Financing Corporation 13 Series.

Managed \$78 million of interest rate swaps hedging 2 Series of variable-rate COPs with Royal Bank of Canada as counterparty.

# **NEAR-TERM INITIATIVES**

P3

## OUTSTANDING DEBT AND SWAPS AS OF SEPTEMBER 30, 2017

DEDT ICCLE	DATE ISSUED	DEBT STRUCTURE	CURRENT RATINGS		INTEREST	TAXABLE /	MATURITY	TOTAL DEBT OUTSTANDING
DEBT ISSUE			Moody's	S&P	RATES (%)	TAX- EXEMPT	DATE	(including unamortized premiums)
Certificates of Participation, Series 2010A - Housing System	12/23/2010	Fixed Rate Bonds	A1	A+	4.42	Tax Exempt	2020	\$1,175,027
Certificates of Participation, Series 2010B - Housing System	12/23/2010	Fixed Rate Bonds	A1	<b>A</b> +	8.50 (gross) / 5.53 (net)	Tax EMCdx7(7s)		

# **GOVERNANCE STRUCTURE**

USF

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**Board of Directors Composition and Term Limits**